

Tax treaties and developing countries

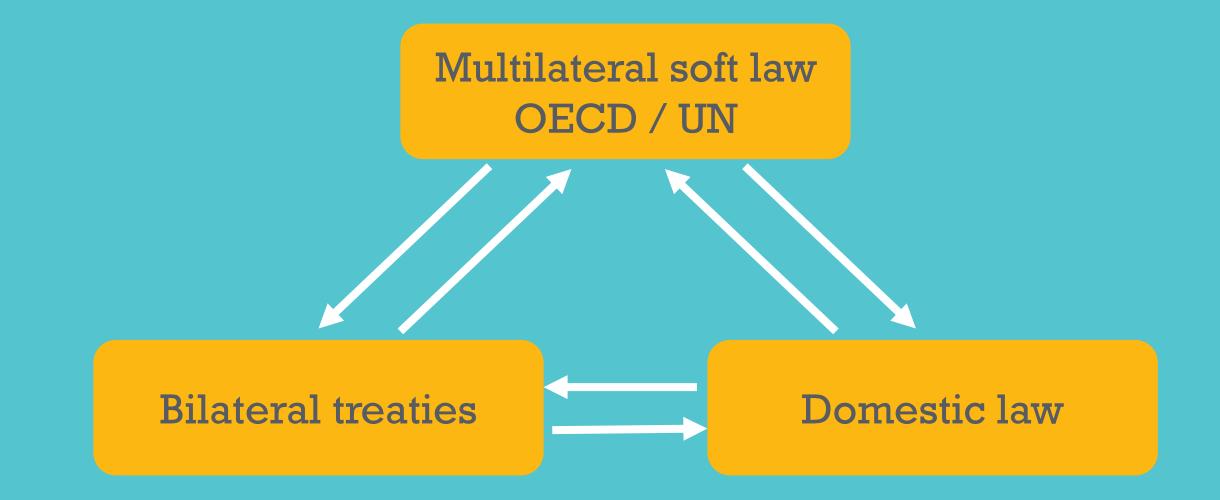
Martin Hearson

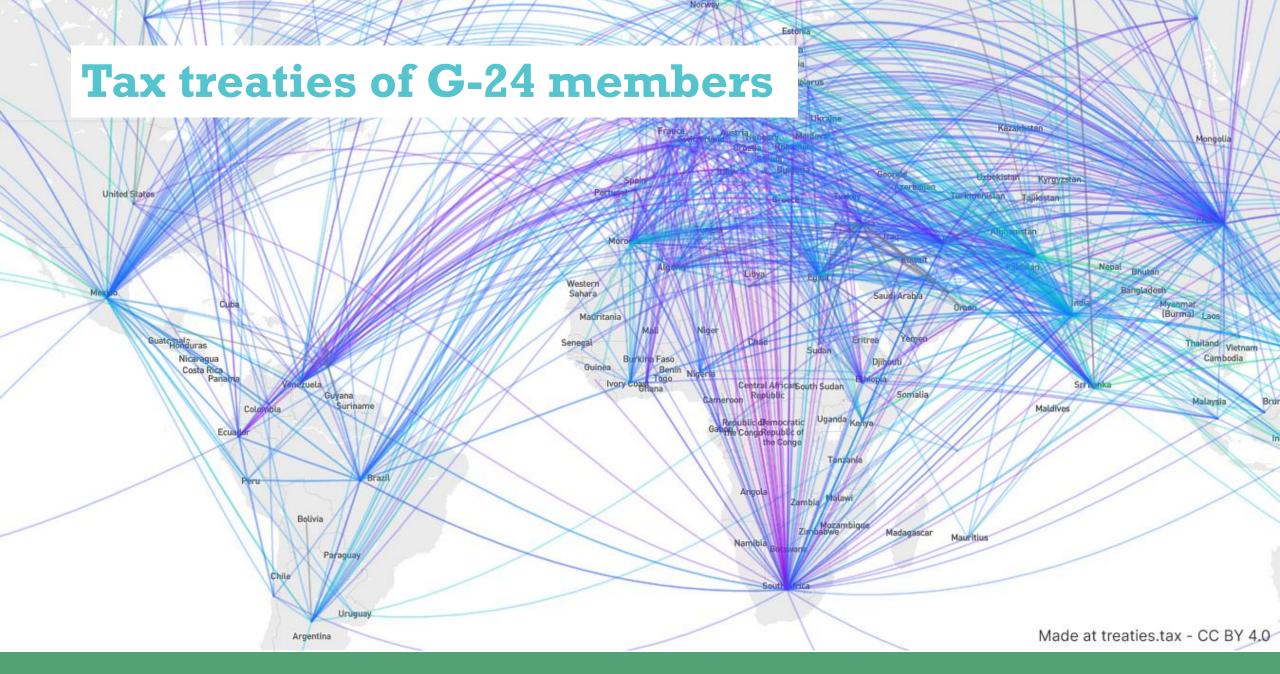
Research Fellow



G-24 Technical Group Meeting, 2 March 2021

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FF African countries have been brainwashed into thinking that they need [tax] treaties. But they don't.

Actually if I had a choice I would scrap all double taxation treaties, because that was really a concept put there by developed countries.

- Former negotiators from G-24 countries

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Three points about tax treaties

- 1. Variation between countries
- 2. Variation over time
- 3. Past negotiations constrain present day choices

Digital economy debate poses the question:

Is my treaty network fit for purpose?

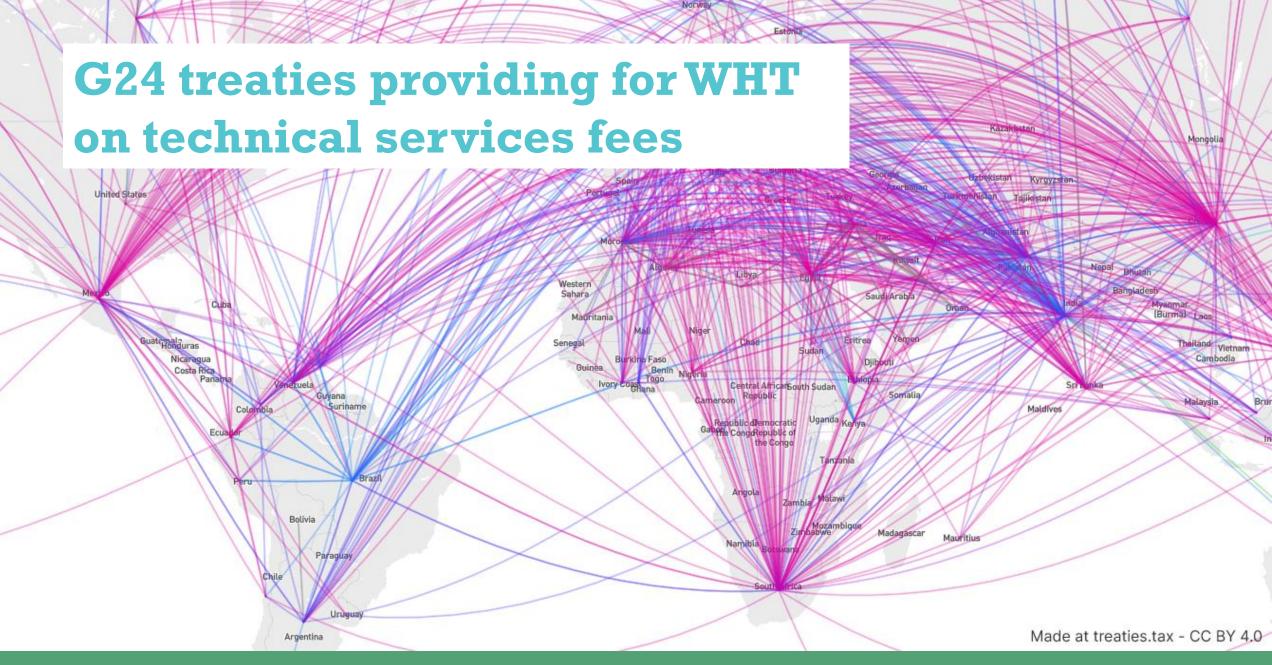


The Tax Treaties Explorer: treaties.tax



- Over 2000 tax treaties and amending instruments
- Coded for easy comparison
- Explore using innovative visualisations

A project of the ICTD supported by the World Bank and the G-24

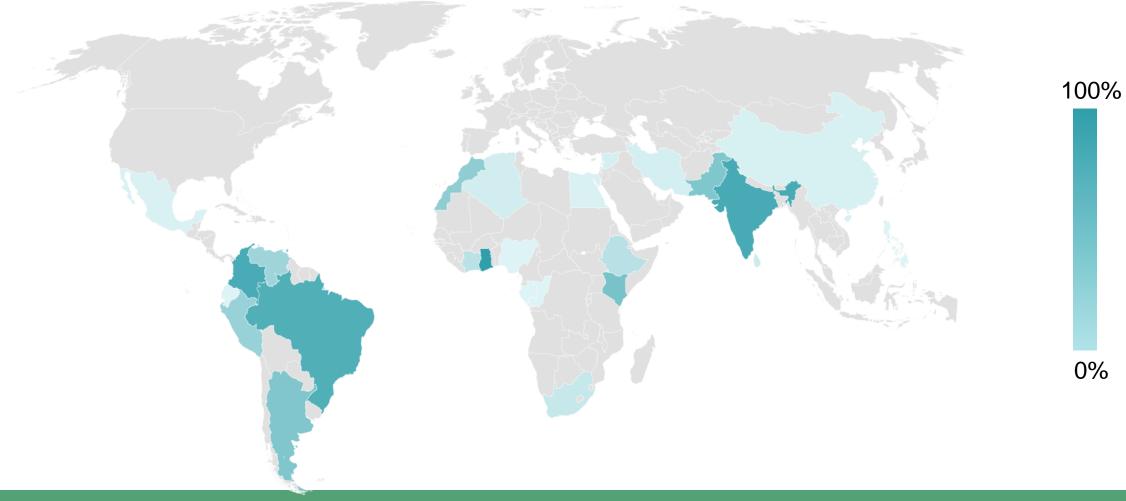


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Russia

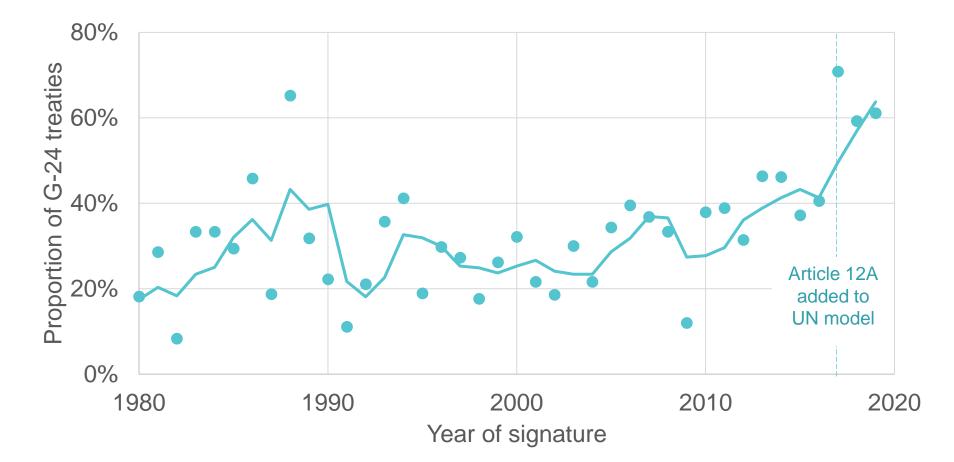
Proportion of treaties providing for WHT on technical service fees





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G-24 countries' treaties increasingly provide for WHT on technical service fees



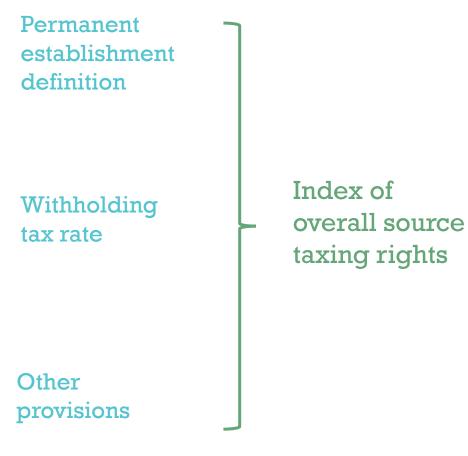
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Studying treaties using indices

5(3)(a)	PE definition: construction PE length in months	
5(3)(a)	PE definition: supervisory activities associated with construction	P
5(3)(b)	PE definition: service PE length in months	-
5(4)(a)	PE definition: delivery exception to PE	_ e
5(4)(b)	PE definition: delivery exception to PE	Ь
5(5)(b)	PE definition: stock agent PE	u
5(6)	PE definition: insurance PE	
5(7)	PE definition: dependent agent extension	
10(2)(a)	WHT rate: qualifying [FDI] dividend WHT in %	
10(2)(b)	WHT rate: other [portfolio] dividend WHT in %	
11(2)	WHT rate: general interest WHT in %	
11(2)	WHT rate: interest rate WHT applying to loans from banks and financial institutions in %	V
12(2)	WHT rate: general royalties WHT in %	ta
12A	Management or technical service fees in %	
12(2)	WHT rate: royalties WHT applying to payments for copyright in %	
12(2)	WHT rate: royalties WHT applying to payments for the use of equipment in %	
7(1)(b&c)	Limited force of attraction	
7(3)	No deduction for payments to head office	
8(2)	Source shipping right as a %	
13(4)	Source capital gains on 'Land rich' company	0
13(5)	Source capital gains on shares other than those covered by 13(4)	D
14	Independent personal services included	P.
16(2)	Source taxation of earnings by top-level managerial officials	
21(3)	Source taxation of other income	
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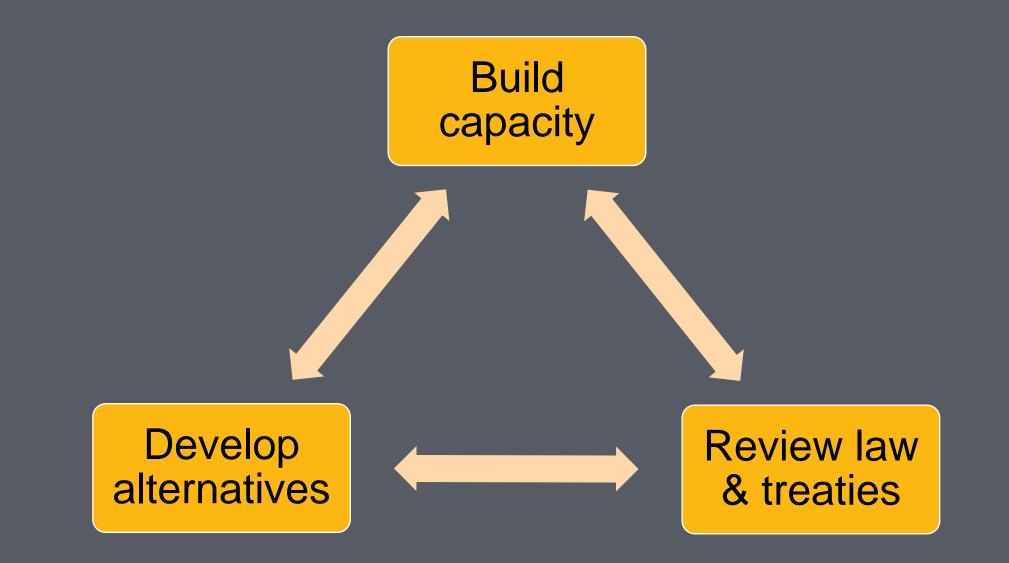


Some differences in treaties with Mauritius



	Nigeria	Kenya (2012)	Ghana	Kenya (2019)
Index of overall source taxation	0.33	0.37	0.58	0.78
Construction PE	6 months	6 months	6 months	3 months
Insurance PE	No	Yes	No	Yes
WHT rates	7.5%	0% to 10%	7% to 10%	8% to 12%
Technical services WHT	No	No	Yes	Yes
Capital gains: real property rich companies	No	No	No	Yes
Source taxation of other income	Yes	No	No	Yes
Anti-abuse rule	Partial	No	No	Yes

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Treaties.tax

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